

Rob Voorhees, cts, ctp, dsce, ctns

Specialties:

Business Telecommunications, Mobility, Professional Audio, and Business Security/Surveillance solutions.

Email: rvoorhees@almo.com Toll-free: 888.420.2566 x6547 Fax: 267.350.0417

Supported manufacturer: Business Communications Services, AKG, AMX, BSS, Crown, dbx, JBL, Lexicon, Martin, Soundcraft



Liz Wheeler Hydock, DSCE

Specialties:

Commercial Displays, Digital Signage, Direct View LED, Huddle Spaces, Specialty Displays, Touch/Interactive, Video Walls, Outdoor Panels

**Toll-free:** 888.420.2566 x6224 **Fax:** 215.554.6224

Email: lwheeler@almo.com

Supported manufacturer: Samsung Professional



John Wills, CTS, DSCE Director of Business Development

Specialties:

Collaboration Applications, Digital Signage, Direct View LED, Kiosks, Projection, Outdoor Panels, Power Management, Signal Distribution, Video Processing, Video Walls

Email: jwills@almo.com Toll-free: 888.420.2566 x6744 Fax: 267.350.4444

**Supported manufacturers include:** NEC, Peerless-AV, Tripp Lite, tvOne, Hiperwall



Morgan Glandorf, DSCE

Specialties:

Project Management, Installation, Customer Service

Email: mglandorfz@almo.com Toll-free: 888.420.2566 x6597 Fax: 215.554.6597

**Supported manufacturers include:** Content Creation & Hosting, Installation Labor & Project Support Services



## BUSINESS DEVELOPMENT TFAM

Business Development Managers (BDM) act as **YOUR direct connection** to our manufacturer partners. Each BDM has a unique perspective and wealth of knowledge in their areas of expertise. Working together, they are able to create end-to-end solutions complete with high margin service options.

Constantly aware of the industry's changing trends, our BDMs are published in numerous media outlets and are highly regarded as experts in their respective specialties. Possessing industry relevant certifications, each BDM is equipped to serve you in all aspects of your business - from technical support to new service offerings and business opportunities.





Brian Rhatigan, crs, osce Director of Business Development

Specialties:

Audio, Content Management, Digital Signage, Projection, Signal Distribution, Video Walls

**Supported manufacturers:** Centricity, Elo Touch, Epson

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John Wills, cts, bsce Director of Business Development

Specialties:

Collaboration Applications, Digital Signage, Direct View LED, Kiosks, Projection, Outdoor Panels, Power Management, Signal Distribution, Video Processing, Video Walls

**Supported manufacturers include:** NEC, Peerless-AV, Tripp Lite, tvOne, Hiperwall



Rob Ziv, cts-d, cts-l, isf-c, dsce VP of Business Development and Strategy

Specialties:

Audio & Video Production, Broadcast, Distribution Audio, Digital Media, IP Control, IP Signal Distribution, Media Collaboration, Mounts, Projection, Screens, Surveillance, Video Conferencing, Video Walls, Unified Communication

Supported manufacturers: Ecler, AKG, Ashly, Atlas, Audio-Technica, Beyerdynamic, BSS, Crown, dbx, Lexicon, Listen, MXL, Phoenix Audio Technologies, Soundcraft, Taiden, Tascam, TOA, and Almo Sound Options



Darren Altman, crs, bsce

Commercial Displays, Digital Signage, Touch/Interactive, Huddle Spaces, Specialty Displays, Video Walls

Supported manufacturer: Sharp

Email: daltman@almo.com Toll-free: 888.420.2566 x6541 Fax: 215.554.6541



Kevin Bernhardt

Specialties:

Consumer & Commercial Displays, Outdoor Consumer Displays Home Audio, HTiB, Mounts

**Supported manufacturer:** Samsung Consumer TV

Email: kbernhardt@almo.com Mobile: 267-566-5222 Fax: 215.554.6685



John Borns, cts

Specialties:

Connectivity, Mounts, Projection Screens, Collaboration, **Conferencing Solutions** 

Email: jborns@almo.com Toll-free: 888.420.2566 x6574 Fax: 267.350.0474

Supported manufacturer: Legrand AV - Chief, Da-Lite, Luxul, Middle Atlantic Products, Vaddio, C2G, Wiremold



Angie Greene

Specialties:

Commercial & Consumer displays, Mounts, Projectors, Screens, Interactive displays, Video wall solutions, Direct view LEDs, Digital Signage, Content management

Supported manufacturers: Avocor, Panasonic

Email: agreene@almo.com Toll-free: 888.420.2566 x6209 Fax: 267.350.0314



Todd Heberlein, cts, psce

Specialties:

Control Systems, Digital Signage, Video Walls, Projection, Direct View LED, Signal Distribution, Mounts, Specialty Displays, Touch/Interactive

Supported manufacturers: BrightSign, Digital Signage and Content Services, IAdea, LG, Maxell, Tightrope, SpinetiX

Email: theberlein@almo.com **Toll-free:** 888.420.2566 x6205 Fax: 267.350.0358



Melanie McKowan-Coughlin, osce

Specialties:

Wireless Collaboration, Video Walls, Projection, Screens, Mounts, Large Format Displays and some Presentation Systems, and Image Processing

Supported manufacturer: Barco

Email: mmckowan@almo.com Toll-free: 888.420.2566 x6271 Fax: 267.350.0408



Ashley Nichols, crs

Commercial Displays, Digital Signage, Touch/Interactive, Conferencing Solutions, Professional Audio, Video Walls, Mounts, Projectors, Screens, Content management, Edge Analytics

Supported manufacturer: Sony

Email: eolson@almo.com Toll-free: 888.420.2566 x4082 Fax: 267.350.4470



Eric Olson, cts, dsce, ctp

Specialties:

Control Systems, Signal Distribution, Collaboration Systems, Power Management, Wireless Networking, Projection

Email: eolson@almo.com **Toll-free:** 888.420.2566 x4082 Fax: 267.350.4470

**Supported manufacturers:** Atlana, Christie, Control System & DSP Programming Services, Netgear, Watchdog Enterprise IoT Monitoring Platform, ZeeVee



Corinne Furmanek - O'Rawe, DSCE. Specialties:

Commercial & Consumer Displays, Software, Touch/Interactive, Specialty Displays, Digital Signage, Direct View LED, Video Walls

**Supported manufacturer:** LG Business Solutions

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