

SALES TERRITORY DIRECTORY

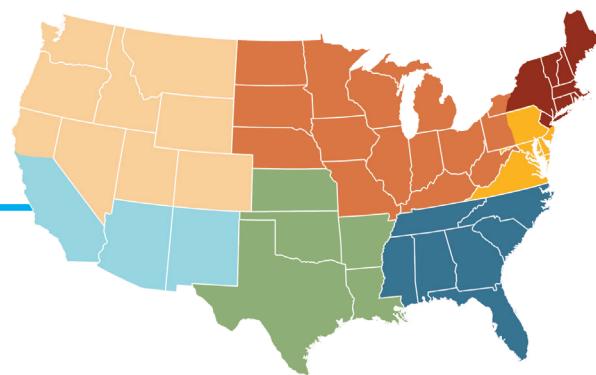
LEADERSHIP TEAM

John Riley
Senior Vice President of Sales
Professional A/V Channel
Email: jriley@almo.com
Toll-free: 888.420.2566 x6540

Dan Fry ● ●
Vice President of Sales
Northwest & West Coast Regions
Email: dfry@almo.com
Toll-free: 888.420.2566 x6235

Steve Stacy ● ●
Vice President of Sales
Midwest & Southwest Regions
Email: sstacy@almo.com
Toll-free: 888.420.2566 x6530

Fred Rogers ● ●
Senior Director of Sales
MidAtlantic & Southeast Regions
Email: frogers@almo.com
Toll-free: 888.420.2566 x6504



AV SERVICES FOR INTEGRATORS - SERVICES DEVELOPMENT MANAGER

Contact our Services Development Managers for more information or to request a quote today.

Leo Nickel ● ●
Services Development Manager
Northwest & West Coast Regions
Email: lnickel@almo.com
Toll-free: 215.698.4000 x6315

Jason Terry ● ●
Services Development Manager
Midwest & Southwest Regions
Email: jterry@almo.com
Toll-free: 888.420.2566 x6239

Jay Saret ● ●
Services Development Manager
Northeast, MidAtlantic & Southeast Regions
Email: jsaret@almo.com
Toll-free: 888.420.2566 x6635



NORTHEAST TEAM

Serving Connecticut, Maine, Massachusetts, New Hampshire, Northern New Jersey, New York, Rhode Island, Vermont

James Calandrillo
Director of Sales, Northeast
Email: jcalandrillo@almo.com
Toll-free: 888.420.2566 x6542

Michael Frazzitta
Territory Account Manager
Email: mfrazzitta@almo.com
Toll-free: 888.420.2566 x6543

Matthew Wilder
Senior Account Manager
Email: mwilder@almo.com
Toll-free: 888.420.2566 x6544



MID-ATLANTIC TEAM

Serving Delaware, Maryland, Eastern & Central Pennsylvania, Southern New Jersey, Virginia, Washington DC

Josh Taylor
Territory Account Manager
Email: jrtaylor@almo.com
Toll-free: 888.420.2566 x6580

Gary Post
Territory Account Manager
Email: gpost@almo.com
Toll-free: 888.420.2566 x6507

Krista Mooney
Senior Account Manager
Email: kmooney@almo.com
Toll-free: 888.420.2566 x6503

Keith M. Mecutchen
Account Manager
Email: kmmecutchen@almo.com
Toll-free: 888.420.2566 x6637



SOUTHEAST TEAM

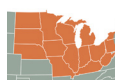
Serving Alabama, Florida, Georgia, Mississippi, North Carolina, South Carolina, Tennessee

Jeffrey McGinnis
Territory Account Manager
Email: jmcginnis@almo.com
Toll-free: 888.420.2566 x6612

Don Dekker
Account Manager
Email: ddekker@almo.com
Toll-free: 888.420.2566 x6662

John Wasko
Account Manager
Email: jwasko@almo.com
Toll-free: 888.420.2566 x6340

Lane Kelly
Account Manager
Email: lkelly@almo.com
Toll-free: 888.420.2566 x6738



MIDWEST TEAM

Serving Buffalo Area, Illinois, Indiana, Iowa, Kentucky, Michigan, Minnesota, Missouri, Nebraska, North Dakota, Western Pennsylvania, Ohio, South Dakota, West Virginia, Wisconsin

Fred Murschel
Director of Sales, Midwest
Email: fmurschel@almo.com
Toll-free: 888.420.2566 x6231

Adam Henderson
Territory Account Manager
Email: ahenderson@almo.com
Toll-free: 888.420.2566 x6596

Charley Johnson
Account Manager
Email: cjohnson@almo.com
Toll-free: 888.420.2566 x6222

Kenny Razor
Account Manager
Email: krazor@almo.com
Toll-free: 888.420.2566 x6237

DEDICATED TO
YOUR SUCCESS.

Spanning across the country, our highly-trained account managers are Infocomm trained, DSCE certified and eager to develop your business.

888.420.2566

www.almoproav.com

SALES TERRITORY DIRECTORY



SOUTHWEST TEAM

Serving Arkansas, Kansas, Louisiana, Oklahoma, Texas

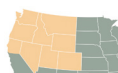
Fernando Laclette
Senior Account Manager
Email: flaclette@almo.com
Toll-free: 888.420.2566 x6641

Christina Smith
Senior Account Manager
Email: csmith@almo.com
Toll-free: 888.420.2566 x6226

Heidi Mercer
Territory Account Manager
Email: h Mercer@almo.com
Toll-free: 888.420.2566 x6221

Raleigh Smith
Account Manager
Email: r.smith@almo.com
Toll-free: 888.420.2566 x6243

Elena Mateska
Account Manager
Email: emateska@almo.com
Toll-free: 888.420.2566 x6292



NORTHWEST TEAM

Serving Alaska, Northern California, Colorado, Idaho, Hawaii, Montana, Nevada, Oregon, Utah, Washington, Wyoming

Aaron Gull
Director of Sales, Northwest
Email: agull@almo.com
Toll-free: 888.420.2566 x6439

Doug Schulte
Territory Account Manager
Email: dschulte@almo.com
Toll-free: 888.420.2566 x6537

Morgan Alley
Account Manager
Email: malley@almo.com
Toll-free: 888.420.2566 x6284

Matthew Cuellar
Territory Account Manager
Email: mcuellar@almo.com
Toll-free: 888.420.2566 x6055

Hillary Williams
Account Manager
Email: hwilliams@almo.com
Toll-free: 888.420.2566 x6704



WEST COAST TEAM

Serving Arizona, Central & Southern California, New Mexico

Don Kozhaya
Director of Sales, West Coast
Email: dkozahya@almo.com
Toll-free: 888.420.2566 x6208

Randy Robinovitch
Territory Account Manager
Email: rrobinovitch@almo.com
Toll-free: 888.420.2566 x6531

Tosh Szanto
Territory Account Manager
Email: tszanto@almo.com
Toll-free: 888.420.2566 x6832

Luisa M. Lopez
Account Manager
Email: llopez@almo.com
Toll-free: 888.420.2566 x6509

Jeannie Lipp
Senior Account Manager
Email: jlipp@almo.com
Toll-free: 888.420.2566 x6214

WHERE YOU NEED US.

Strategically located nationwide distribution centers enable us to get product to you quickly—within 1-2 business days.



WAREHOUSE LOCATOR

Over 1.8 million square feet of highly-automated warehousing space dedicated to getting you the products you need quickly

Georgia
146,000 square feet

Florida
60,000 square feet

Missouri
128,000 square feet

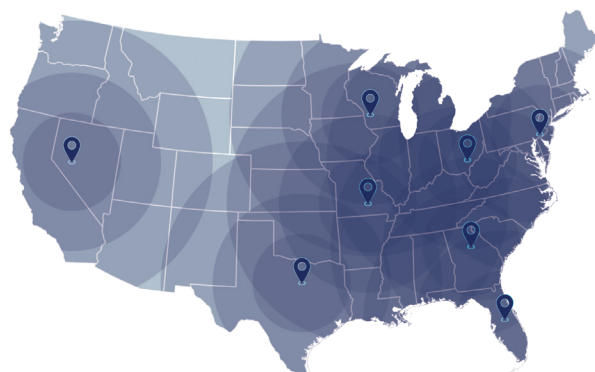
Nevada
300,000 square feet

Ohio
240,000 square feet

Pennsylvania
430,000 square feet

Texas
285,000 square feet

Wisconsin
260,000 square feet



888.420.2566
www.almoproav.com